



We build AI and Automation solutions that help people make things better.
Work with us and we'll make things better for you too.

If **anything** in your company **takes too long**, we can probably do something about that.

Especially things like inventory management, performance tracking, sales outreach, and data entry.

That stuff is the worst.



We're a team of **artificial intelligence experts**, **automation specialists**, and **application developers**, that understand how business gets done.

We're rocket scientists, startup founders, musicians, videographers, researchers, influencers, people who believe that people contain multitudes, who know there is more to life than staring at a screen, who understand that a business is ultimately about freedom and prosperity, who know that *people are what matter the most*, and believe that mindless work is best done by mindless machines.

TLDR: Your time is too important to read spreadsheets and emails all day. We think so too.

Who We Work With



Emerging Startups



We're a startup too, and understand what it takes to get to the next level. We've worked with many successful startups to build MVPs, scale their systems, and make sure they have everything in place to scale both deal count and deal size.

Established Businesses



We work with established companies to solve the major pain points that stop them from moving to the next level. We've helped retailers understand what inventory is most profitable, educational institutions automate their cold outreach, and insurance companies go from processing dozens of policies a day to thousands.

We can do everything from automating your data entry to building custom business applications and defining your entire tech strategy. We can also build everything ourselves or work seamlessly with your existing team to make it all come together.

How We Work

We make things so you can simply set and forget. It's nice not to have to worry about it, and our customers seem to like it, too.



We run **highly collaborative Agile processes** that ensure you always know exactly what we are doing and why



We have concise, action-focused meetings to make sure everyone is aligned **without wasting time.**



We use **tight, laser-focused milestones** to respond to changing priorities while providing quick wins here and now.



We **tailor your solution to your exact needs.** Whether you prefer a no-code solution you can edit yourself in a pinch or an advanced A.I.-driven cloud service that requires the best of the best to build correctly, we ensure that what we build is the perfect fit for you and your organization.

We Don't Suck

Almost all of our business comes from referrals. So both morally and business-wise, we're really not looking to screw anyone over.



Clear Expectations

We tell you exactly what will be easy, what will be difficult, what you can expect, and when.



Partnership Focused

If we do right by you, we can do business together for a long time. So we are responsive, collaborative, conscientious, and ego-free.



A-Players Only

We believe a small, elite team beats a huge mediocre one. We put brains behind what we do, not bodies.



Only What's Useful

We don't sell you things you don't need or build things that serve no purpose. We make sure what we deliver is exactly what you need. Nothing more, nothing less.



People Like Us

People seem to like we do. We think you'll like it too.

It's pretty clear that they are operating on an entirely different level.

- Ed Zinn, *Tv Parts Today*

The Agentic Model they made is so useful, I got it patented.

- Tara Gupta, *Map Collective*

I have never seen a machine that can literally take work out of my inbox and just do it. What the Autonomi guys are doing is the future.

- Garrett Atkins, *VIE Media*

They understood what needed to happen to migrate my enterprise talent engine from an on-prem solution to a microservice solution in only 3 conversations. Designed an entire 6-month project from that with contingencies and everything. I was thoroughly impressed

- Alex Mirza, *Mogul Hospitality*

So Why Autonomi?

Autonomi is Freedom.

In short, there are some things that people just don't want to do.

Nobody wants to type documents into a computer, click through emails, schedule flights, follow up with a lead five times, search through 40 different software for what they need, or spend hours doing the same repetitive thing over and over again.

It doesn't have to be this way. We believe that machines should do machine work, and people should do people work.

Autonomi's purpose is to give people back their Autonomy.
Technology products are supposed to serve us, not trap us with repetitive, tiresome tasks. They should encourage seamlessness, not create more friction.

The human part of business is relationship building and exchanging value in a mutually beneficial way. Everything that gets in the way of that – *that's what we're here for.*

In Practice

Creating solutions that rid people of mechanical tasks creates happy, satisfied customers who get more done and spread the word about what we do.

We believe that working should be enjoyable, and should give you a sense of purpose, reward, and fulfillment while you do it. Too many people have come to accept work as a necessary evil that they have to do to enjoy life.

We just beg to ask the question – why not enjoy both?

Capabilities

We can do everything an autonomous system build needs to be successful – including any or all of the following, as needed by your project.



Workflow Development



Artificial Intelligence



System Design



Technical Strategy



Project Management

Workflow Development

Our Workflow Developers are experienced engineers who understand the ins and outs of business. We have deep experience with all major no-code, low-code, and pro-code automation tools, not to mention our own homegrown solutions that mix Artificial Intelligence, Desktop, and Web-based controllers to make extremely powerful Agentic systems. If it can be done, we can probably do it.

No/Low code

zapier

Power Automate

make
formerly Integromat

MuleSoft

IFTTT



Pro-Code



Se



JS

BeautifulSoup



Artificial Intelligence

We are Tier 5 Partners with OpenAI, Private Alpha partners with Google AI, and direct contributors to the SpaCy NLP engine library. Our AI team has extensive, real-world experience in everything from custom Neural Net design in Tensorflow and Pyspark to creating sophisticated decision engines using a series of large language model-based queries.

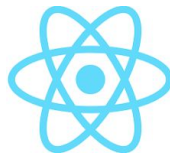
We can help you out when your workflow needs to make decisions that typically rely on a human being or need to be able to take action based on the contents of text, audio, or video.



System Design

Sometimes you have an idea, but don't quite know everything that needs to go into getting it done. With us, that's not a problem. We can take your raw functionality requirements and develop everything we need to make your solution a reality, even if all you have is a dream

We also have a really pretty UI/UX we can use if you need to back your system with a web application or mobile application. We have deployed plenty of apps to the app store and have a few clients who are running their entire companies on solutions that started as nothing more than an idea and their conviction.



Technical Strategy

Sometimes moving forward requires something radical. Initiatives such as major system migrations, digital transformations, cutovers, and software overhauls can be a truly daunting task if your company is not a technology company.

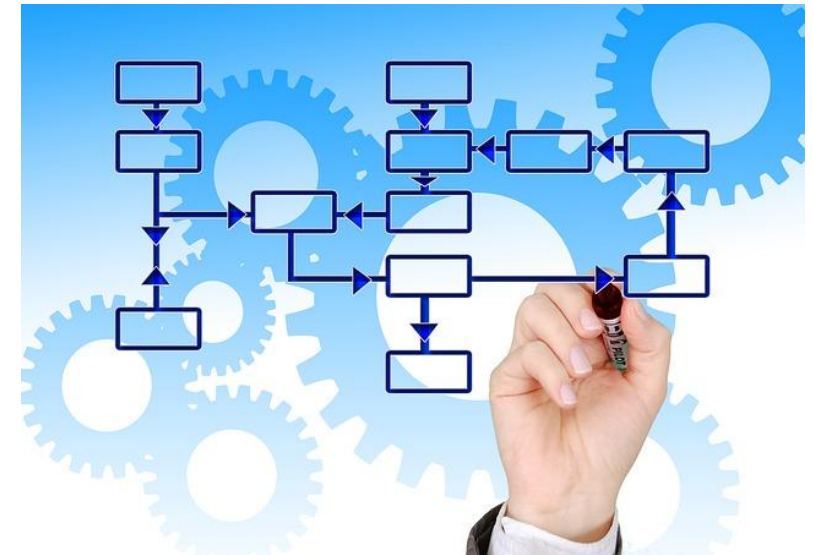
We've moved systems from cloud to cloud, led migrations from on-prem to the cloud and back, performed full-scale digital overhauls from "pen & paper" systems to fully online, and more. We're comfortable running the whole show ourselves or serving as the technical subject matter expert for understanding tradeoffs when it comes to tool choice and implementation timelines.



Project Management

We run extremely efficient Agile Processes that keep all our projects running smoothly. We keep our standups short, our backlogs organized, and make smart project decisions in the moments that count. Above anything else, we always deliver.

We also can source and manage our own subcontractors, should your project require some additional hands.





Why not just build it yourself?

For simple workflows, that's actually a pretty good idea. No reason to pay someone for something you can put together in Zapier in under an hour.

But there are certain things that aren't so great and seem next to impossible to automate, especially data entry, tracking tasks, and other things that require huge amounts of manual labor.

We explicitly help with those things that you would typically just throw hours or bodies at. The kinds of positions where the average lifespan of an employee is measured in months or the work is best described as "soul-crushing"

Work shouldn't be crushing souls. Not your own, and not your employees'

And if you're building something new from scratch, you need all the leverage you can get. Making something from nothing is no joke.

We've been there, done that. We've built plenty of products from nothing and have turned the work of 20 people into something a single robot does, and nobody else thinks about.

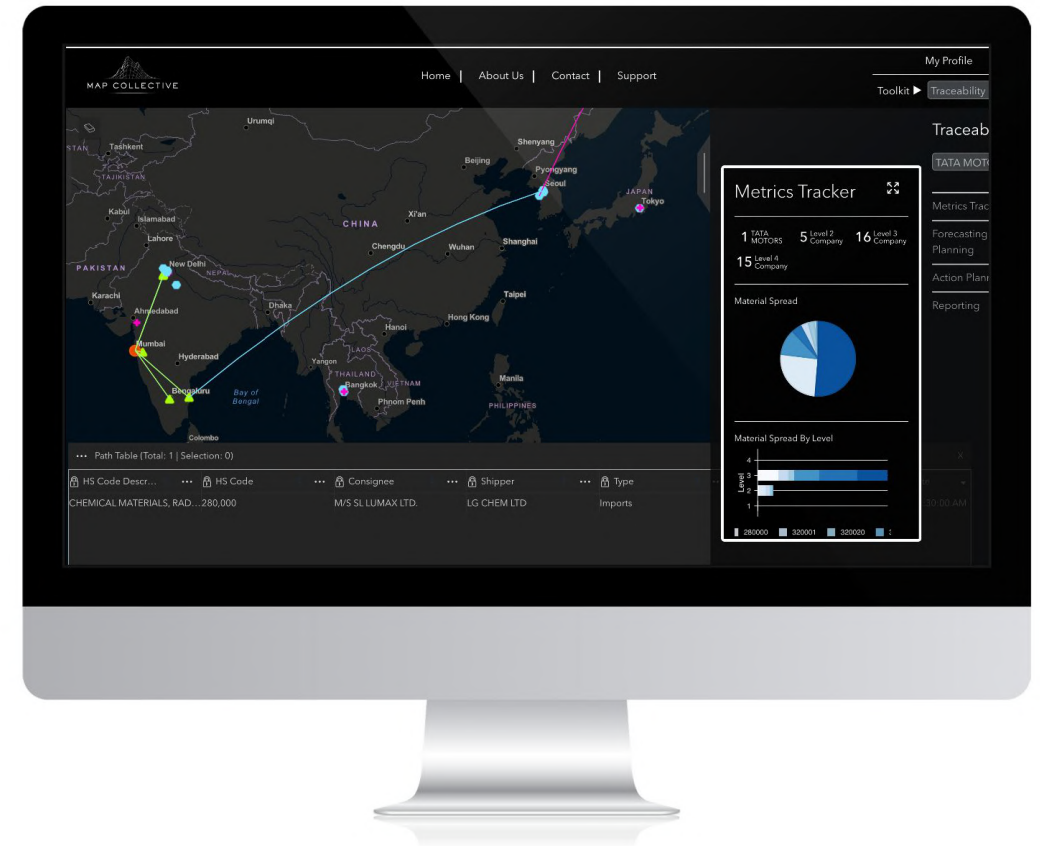
And we can do it for you too.



System Design • Artificial Intelligence • Technical Strategy •
Project Management • Minimum Viable Product (MVP)

We planned, designed, and built a supply chain mapping system that uses a **custom-made AI Agent** to crawl the web and find data that typically requires dozens of people and hundreds of hours to source. The platform helps Fortune 500 companies plan how they will reach their net zero emissions goals.

The system uses AWS infrastructure and features a **bespoke ArcGIS JS Application, Custom Neural Nets, multi-tenant Agentic AI systems**, and much more.



These guys are rock stars. Every investor I show the tool to immediately gets excited. Using Autonomi is a slam dunk.

- Tara Gupta, Map Collective



Workflow Development • Artificial Intelligence
• Document Automation

Synpulse is **revolutionizing the reinsurance market** by providing Underwriters with an integrated suite of products that makes what used to take hours take minutes.

They found a hole in the market for document extraction. While many providers could extract basic information from policies, none could extract and understand the **complex, nuanced, multilayer information** that really matters.

Using our flagship product DOXCI, we helped them become the first provider in the market that can handle this use case.

losses or occurrences arising out of any one Event

Three full reinstatements at additional premium pro rata to amount and 100% to time for Single Risk Losses plus Two full reinstatements at additional premium pro rata to amount and 100% to time for PML Error, Event Limit Exhaustion and Catastrophe Losses

ZAR 200,000,000 for Single Risk
ZAR 75,000,000 for PML Error, Event Limit Exhaustion and Catastrophe Losses

Minimum and Deposit Premium

The Reinsured agrees to pay the Reinsured and Deposit Premium of ZAR 2,475,121 on 30 June 2018, 30 September 2018, 31 March 2019 and 30th June 2019.

Premium Data

Deductible 50,000,000

Reinstatement

pg. 5

Three full reinstatements at additional premium pro rata to amount and 100 % to time for Single Risk Losses plus Two full reinstatements at additional premium pro rata to amount and 100 % to time for PML Error , Event Limit Exhaustion and Losses Catastrophe|

IMPACT:

20 minutes per policy □ 1 minute per policy
Creation of Center of Excellence
Division

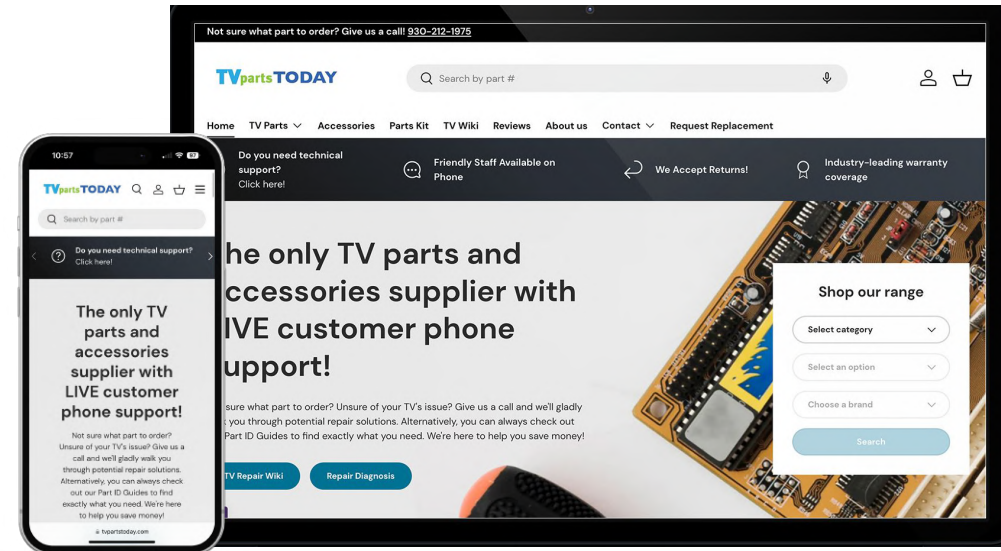
TVpartsTODAY

System Design • Artificial Intelligence • Workflow Development • Infrastructure Automation • Dashboarding

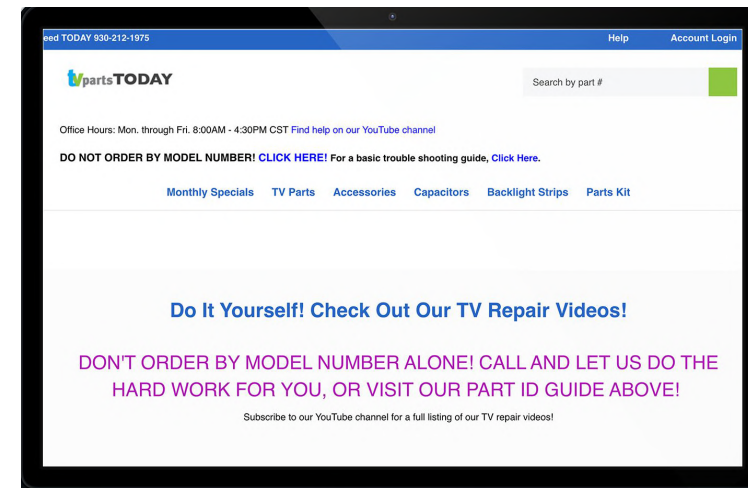
We partnered with TV Parts Today – an electronic components upcycling facility – to vastly upgrade their business systems.

They now know what suppliers give them the best products, what items are a waste of space, and what customers to prioritize as their top buyers. They also have automatic tracking down to the item for over 2 Million individual pieces with 27,000+ Unique SKUs

Inventory audits and purchasing decisions **used to take management weeks**. Now they have the data they need to **move their business forward in seconds**.



After Autonomi



Before Autonomi

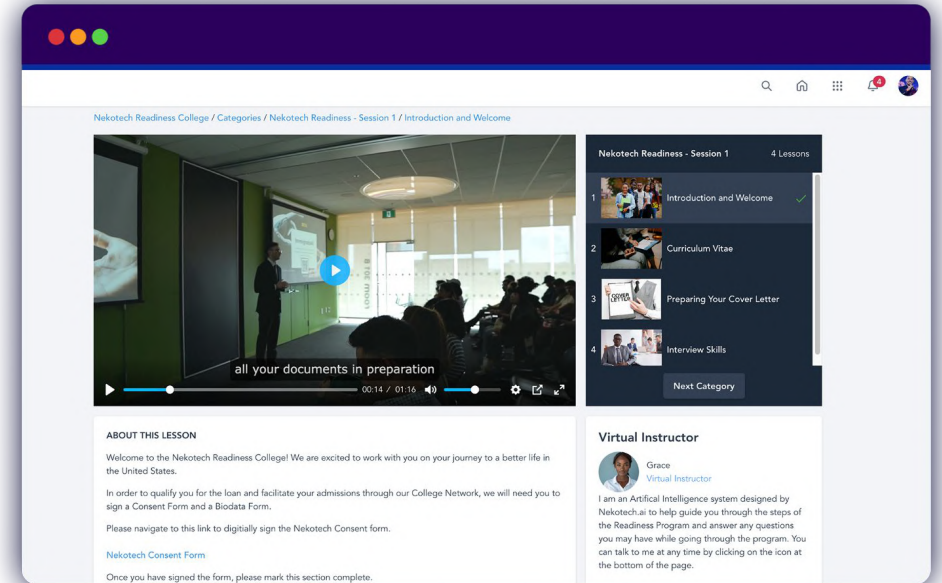


System Design • Artificial Intelligence • Technical Strategy • Complex Logic Design • Customer Journey Design

The Nekotech Center of Excellence, founded by the honorable Princess Ocansey of the Ocansey Royal Family of Ghana, is **bringing Africa into the future** by providing Africa's most talented students a path to education in the United States.

Autonomi automated their backend and outreach systems to scale the process of managing the student journey. We moved Nekotech from lecture-based sessions to web-hosted, self-service sessions, and built an AI-based framework to allow students to manage all the forms and appointments needed to **get to America almost entirely on their own.**

As a result of our efforts, we've been able to scale their capacity **from 100 students per semester, to over 10,000.**



Autonomi is the dream team. They are making my vision for Africa into a reality.

- H.E. Rev. Dr. Princess Ocansey, Nekotech Center of Excellence

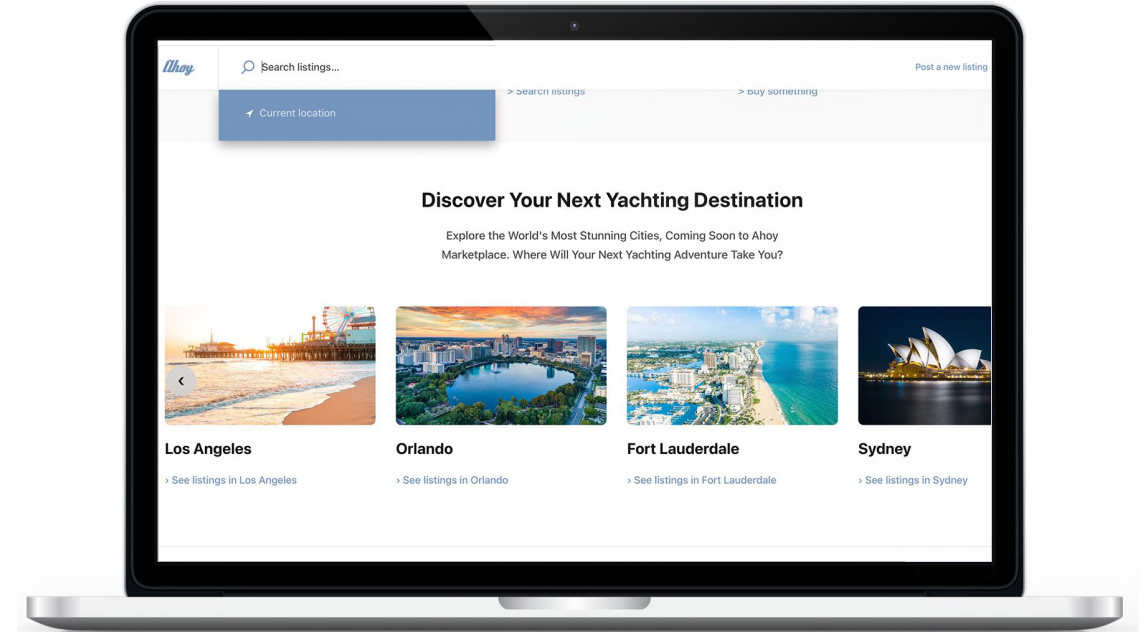


System Design • Web3 Integration • Process Automation
• Minimum Viable Product (MVP)

Ahoy Marketplace is disrupting the Boat Chartering industry by developing a Web3-backed rental system that is 100% fraud proof, while also providing the boating community an ecosystem to trade information, create service teams, and get rewarded for participation that would otherwise go unappreciated.

Starting at zero, the Autonomi team has built Ahoy into a fully-featured chartering and purchasing system backed by Real World Asset NFTs on the Ethereum blockchain.

Based on our build, the Ahoy team has been able to generate massive excitement in the web3 space, securing major partnerships with **Peaq** and **Solidity**.



They are the first team to actually see what I want and understand how to translate it into a product. I'm so excited to finally have Ahoy coming together!

– John Paul Zable, Ahoy Marketplace

Standalone Products

In addition to the work we have done for others, we also have a few standalone products that we typically wrap into our solutions.

Pre-search Agent: An AI system that can automatically do preliminary research on your leads and tailor an outreach sequence custom to them.

DOXCI: An advanced document extraction tool that can pull **any** information from **any** form of communication, effectively eliminating data entry

Switchboard: A development-level integration system that combines REST API, Webhooks, Artificial Intelligence, and Database Infrastructure to allow us to move data from system to system, and make decisions based on what we get.

Bottom Line

We know exactly what needs to be done to use technology in a way that lightens your workload and helps you get more done with less time and effort.

We believe the best solutions are invisible, and that when people can focus more on the human side of business, everything improves.

So we built a toolkit and skillset that allows our clients to do just that.

So... Are we the right fit?
We should meet and find out.



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